






ixigo Delivers Record-Breaking Q4 and FY25 Results

All-Time High GTV, Revenue & Profit Before Tax* in Q4 FY25

- Q4 GTV of Rs. 4418.4 Cr (+65% YoY), Revenue from Operations Rs. 284.1 Cr (+72% YoY)
- Record increase in Q4 Flight Revenue (+135% YoY) & Bus Revenue (+103% YoY)
- Q4 EBITDA of Rs. 30.7 Cr (+64% YoY), Profit Before Tax (PBT*) of Rs. 27.2 Cr (+74% YoY)
- Q4 Profit After Tax (PAT) of Rs. 16.8 Cr (+128% YoY)

Q4 FY25 vs Q4 FY24 Highlights					
	 GTV	 REVENUE FROM OPERATIONS	 CONTRIBUTION MARGIN	 ADJUSTED EBITDA	 PBT*
Q4 FY25	4418.4	284.1	120.9	29.1	27.2
Q4 FY24	2684.1	164.9	71.7	17.1	15.6
GROWTH	65% ↑	72% ↑	69% ↑	70% ↑	74% ↑
FY25 vs FY24 Highlights					
FY25	14971.6	914.2	401.3	94.8	86.2
FY24	10282.5	655.9	293.8	55.3	37.3
GROWTH	46% ↑	39% ↑	37% ↑	71% ↑	131% ↑

*Profit / (loss) before share of loss of an associate, exceptional Items and tax

All amounts in INR crore

Gurugram, India, 14th May 2025: Le Travenues Technology Limited (NSE: IXIGO, BSE: 544192), India's leading OTA for the Next Billion Users, announces its financial results (standalone and consolidated) for the quarter ended March 31, 2025 and full year FY25. The company delivered its best-ever quarterly performance across all verticals, reporting acceleration of nearly all metrics, with a 72% year-on-year (YoY) increase in revenue from operations to Rs.284.1 Cr in Q4 FY25 and a 65% YoY increase in Gross Transaction Value (GTV). The company has also posted a record 128% YoY growth in Profit After Tax & a 74% growth in Profit before share of loss of an associate, exceptional items and tax at Rs 27.2 Cr in Q4 FY25.



Key Performance Highlights - Q4 FY25

- **Gross Transaction Value (GTV)** crossed Rs.4418.4 Cr in Q4 FY25, growing by 65% YoY. Flight & Bus GTV each grew 92% YoY while Train GTV grew 41% YoY for Q4 FY25 vs Q4 FY24.
- **Revenue From Operations** grew by 72% YoY in Q4 FY25 to Rs.284.1 Cr from Rs.164.9 Cr in Q4 FY24.
- **Contribution Margin (CM)** increased by 69% YoY, reaching Rs.120.9 Cr in Q4 FY25.
- **EBITDA** increased by 64% to Rs.30.7 Cr for Q4 FY25 as compared to the same period in the previous year. **Adjusted EBITDA** (*EBITDA plus ESOP Expenses less Other Income*) increased to Rs.29.1 Cr for Q4 FY25, an increase of 70% from Rs.17.1 Cr in Q4 FY24.
- **Profit Before Tax, Share of Loss of Associates and Exceptional items** is at Rs.27.2 Cr in Q4 FY25 as compared to Rs.15.6 Cr in Q4 FY24, recording an increase of 74% on a YoY basis.
- **Profit After Tax** is at Rs.16.8 Cr in Q4 FY25 compared to Rs.7.3 Cr in Q4 FY24, recording an increase of 128% on a YoY basis.

Management Comments

Rajnish Kumar, Group Co-CEO, ixigo and Alope Bajpai, Group CEO, stated: *“This has been our strongest quarter yet, driven by consistent quarter-on-quarter acceleration across all lines of business. Our outstanding growth in categories such as flights and buses stems from a unique playbook that combines a customer-centric approach, ability to cross-sell and up-sell to a unique captive user-base, a tech-centric DNA, AI-driven efficiency and enhanced brand awareness — all while maintaining healthy margins. We’re also seeing operating leverage kick in as demonstrated in our robust cash flow from operations amounting to Rs. 122 crores in FY25.”*

Saurabh Devendra Singh, Group CFO, ixigo, added: *“We went public in FY25 and this has become a defining year for our trajectory. This fiscal we achieved ₹14972 crore in GTV, ₹914 crore in Operating Revenue, and delivered a 71% YoY increase in Adj. EBITDA proving that scale and financial discipline need not be mutually exclusive”*

FY25 Snapshot: Breaking Records Across Usage & Engagement

From serving over 544 million travellers annually to processing refunds faster than a Bollywood movie climax, FY25 was a year of scale, speed, and firsts for ixigo. Here's a snapshot of the milestones that defined our journey across travel categories and user touchpoints.

Fun Facts about




1.GTV

₹14,972 Cr

More than the entire Bollywood box office collection in its best-ever year!



2.Monthly Active Users

83.56 Mn

That's twice as many people as it would take to form a human chain around the Earth.



3.Train Segments

96.03 Mn

That's enough people to fill more than 230 Vande Bharat Trains, everyday for 1 year!



4.Queries solved by chatbot

5.01 Mn

That's almost more queries than all the people in Norway could ask!



5.Average refund time

3 hr 17 min

Hit Play on DDLJ, your refund will be processed before Babuji says "Jaa, Simran, jaa. Jee le apni zindagi!"



6.Q4 App Downloads

31.21 Mn

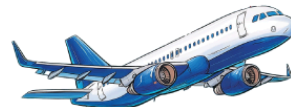
That's 4 downloads per second!



7.Annual Active Users

544.35 Mn

That's enough people to form the 3rd most populated country in the world!



8.Annual Transacting Users

15.41 Mn

That's enough to fill more than 85,000 A320 aeroplanes!



About ixigo (NSE: IXIGO, BSE: 544192)

Launched in 2007 by Alope Bajpai & Rajnish Kumar, ixigo (Le Travenues Technology Limited) is a technology company focused on empowering Indian travellers to plan, book and manage their trips across rail, air, buses and hotels. ixigo assists travellers in making smarter travel decisions by leveraging artificial intelligence. The ixigo, ConfirmTkt and AbhiBus apps allow travellers to book train tickets, flight tickets, bus tickets, hotels, and cabs, and provide travel utility tools and services developed using in-house proprietary algorithms and crowd-sourced information. With over 48 crore Annual Active Users in Fiscal 2024, ixigo is the leading OTA for Next Billion Users in India. For more information, please visit <http://www.ixigo.com>

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